

❑ **Lender Questions**

They don't ask enough questions of their lender and end up missing out on the best deal.

❑ **Act Quickly**

They don't act quickly enough to make a decision and someone else buys the house.

❑ **Select the Right Agent**

They don't find the right agent who's willing to help them through the homebuying process.

❑ **Appealing Offer**

They don't do enough to make their offer look appealing to a seller.

❑ **Consider Resale Value**

They don't think about resale before they buy. The average first-time buyer only stays in a home for four years.



Source: Real Estate Checklists and Systems, [www.realestatechecklists.com](http://www.realestatechecklists.com).



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